



NAPCP COMMERCIAL **Card and Payment Conference** EDUCATION • NETWORKING • EXPO 13th Annual • Atlanta • April 16-19, 2012

Meet Your Commercial Card
and Payment Opportunities

Face to Face

**THE BEST RATES
&
BUDDY OFFER
EXPIRE MARCH 2!**

Register today and invite one or
two buddies to attend at a
discounted rate.





Product & Technology Demonstrations

Participation is limited to end-user attendees only.



Application Design Resource, LLP

Automating PCard Use Tax Compliance With PCard Tax Manager® Software

Greg Anderson, Partner

Application Design Resource, LLP

PCard Tax Manager® is a cost-effective software application, specifically designed to automate tax decision-making and calculate use tax accruals for P-Card transactions. The software creates a platform for the card program management team and the tax department to create a consistent, effective and well-documented compliance process. PCard Tax Manager® identifies transactions where sales tax was collected by the merchant and applies taxability rules to calculate the amount of use tax owed to state and local taxing jurisdictions. It can eliminate time spent by cardholders and managers performing repetitive tax management tasks. Using PCard Tax Manager® reduces the risk of large tax audit assessments or the overpayment of use tax



**GLOBAL
CORPORATE PAYMENTS**

Introducing Buyer Initiated Payments (BIP) Express from American Express

Larry Twito, Senior Manager, Business Development

American Express

American Express recently launched BIP Express, a new online tool that simplifies the payments process and reduces costs. BIP Express allows companies to automate payments online instead of paying by check. Setting up vendors is quick and easy and companies can earn cash back on each transaction. American Express will demonstrate how BIP Express works and how the tool can help your company save money on your biggest expenses.

Bank of America Merrill Lynch



Realize the Potential of your P-Card Program with Works

Presenter TBD

During this demo, the audience will see an overview of Works®, Bank of America Merrill Lynch's card management and reporting application, learn about Works' robust reporting and functionality and see how its flexible and customizable options can be used to

manage a P-Card program, while simultaneously growing spend by capturing AP check volume. They will learn about exciting recent enhancements such as receipts imaging, secure e-mail and push pay for ePayables, as well as the upcoming redesign of the system that will reduce the number of clicks required to complete important functions, and will further simplify navigating the application and managing spend.



Xponential: The ERP-Card Solution

Rick Swartwood, CPCP, BizAps

As P-Cards continue their evolutionary path into enterprise resource planning (ERP) integration and revolutionary ERP-Card programs, organizations will be able to unlock process, control, and data efficiencies that are just not possible with stand-alone, interfaced P-Card technology. During this product demonstration of Xponential—The ERP-Card solution from BizAps, the audience will learn about the benefits and value an ERP-Card solution brings to an organization and the steps required to transform non-integrated P-Card programs into fully integrated ERP-Card programs. Leverage your existing ERP investment, bring additional controls, eliminate data risk, and position your P-Card program for future e-commerce success.



BMO details Online: Data You Need, Information You Can Use

Ted Schneider, Vice President, eSolutions Services

BMO Financial Group

Actionable information is critical for achieving your Purchasing Card program objectives. By attending a live and interactive demonstration of BMO details Online®, you will gain an understanding of how this one-stop online tool provides comprehensive data on your cardholders' purchases, including data levels 1-4. With over 100 standard reports and the ability to create customized reports, BMO details Online delivers actionable information on all aspects of your Purchasing Card program. Built-in flexibility enables you to configure the system to best meet your business rules and needs as well as provide a clear audit trail.



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CASEWARE

Continuous Monitoring (CM) of Purchasing Card Transactions

John Scrivener, PreSales Technical Manager, CaseWare, RCM Inc.

With the increasing adoption of enterprise P-Card programs, financial executives need assurance that Purchasing Card programs do not expose their organizations to unnecessary risk and revenue leakage. CaseWare's solution for Purchasing Cards continuously monitors all transactions and identifies control exposures within Purchasing Card programs, such as split transactions, duplicate transactions, unauthorized cardholders and blocked merchants. This demonstration will illustrate how CaseWare's best-of-breed technology can eliminate all "blind spots" in your P-Card business process through an automated workflow and collaborative remediation strategy that leaves no opportunity for issues to be concealed.



Maximize Your Working Capital and Payment Efficiency Through Citi Working Capital Analytics

*Deepak Sahay, Vice President, Market Manager,
Citi Working Capital Analytics*

Citi

Discover how Citi Working Capital Analytics (CWCA) can help maximize your working capital and payment efficiency. This powerful analytics tool provides customized in-depth analysis of clients' global payables data, providing superior insight to help improve vendor management, streamline accounts payable processes, and help turn your accounts payable or procurement team into a revenue-driver. CWCA can help you pinpoint which of Citi's award-winning B2B solutions best suits your need. The tool also allows you to benchmark yourself against peers and best-in-class organizations. If you're ready to streamline the entire procure-to-pay process, come take a look at Citi Working Capital Analytics.



Comprehensive Electronic Solutions for the Procure-to-Pay Process

*Bob Sneed, Senior Vice President, Sales, Commercial Payments
Comdata*

Comdata is leading the way in payment innovation by delivering solutions that streamline the entire procure-to-pay billing cycle. You'll learn the operational and financial benefits of electronic invoice presentation and workflow approval, as well as automated payment processing via electronic card, ACH and check. You will even discover the advantage that combining the MasterCard and Comdata settlement networks can deliver to your overall Commercial Card program.



From Invoice to Audit...Engaging the Entire Payment Spectrum

*Terence Mack, National Product Manager and
Paul Rennerfeldt, EIPP Regional Sales Manager
Commerce Bank*

Take your program to the next level by encompassing all payment types and achieve complete payment automation. Come see how to convert your supplier invoices into a common electronic data file, route them through an automated approval workflow process and facilitate multiple payment options including checks, cards, ACH and wire.

- Eliminate expensive paper processes
- Reduce billing and payment errors
- Improve visibility to cash needs



FIFTH THIRD BANK

Doing More with Less: Maximizing Your Working Capital Through Efficiently Managing Card Payments

*David Benjamin, Vice President, Treasury Solutions Consultant
Fifth Third Bank*

Effectively managing working capital in today's business environment is critical. Card payments (Purchasing, Travel, Fleet and Electronic Card Payables), payment information, and the timing of payments relative to discounting of terms, cash flow, and other factors can significantly improve an organization's working capital. This session explores those impacts and provides attendees with additional tools to demonstrate where implementing and fully leveraging a Commercial Card program will bring value to their



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overall business model. Session attendees will hear how strategically implementing and enhancing their card program, they can ensure Commercial Card remains a critical component in their working capital management processes.

J.P.Morgan

Slim Down Your Middle with Integrated Receipt Images and Automated Transaction Monitoring

J.P. Morgan

Is your organization spending too much time and too many resources reviewing and approving transactions? If your cardholders, managers or program administrators are feeling weighed down with reviews, join this session and learn how you can leverage your transaction management system to slim down their processes. Attendees will learn how to improve the performance of their Commercial Card programs by integrating receipt images with transactions and by configuring automated transaction monitoring controls. When you have a more efficient process, your program can grow while your middle shrinks.



Analysis to Execution: How to Grow Your Card Program Through Optimization

Presenter TBD

Whether your goal is transaction efficiency, supplier rationalization or spend volume, many card programs are not achieving their goals. MasterCard has developed optimization techniques to help organizations identify spend and convert spend away from checks to cards.



Guided Tour Through the NAPCP Website

Lyssa Campbell and Lynn Larson, NAPCP

NAPCP members and subscribers: Haven't had time to fully explore the NAPCP website? Let Lynn and Lyssa take you on a live tour, where you'll discover features, benefits, resources and networking opportunities. You will learn how to:

- find "what's new" quickly
- explore top five features and favorites

- update your member or subscriber profile
- find members with unique expertise
- participate in an online user group
- share resources and explore ideas for demonstrating your industry expertise (speaking, writing and more)
- use the CPCP certification program to build industry knowledge and gain credibility

Get ready to leverage the NAPCP website for unmatched education and networking opportunities in the coming year.



Continuous Monitoring for Card Programs: Lessons Learned for Fraud, Compliance and Cost Reduction

Ben Cagle, Executive Vice President, Oversight Systems

Manish Singh, Director of Product Marketing, Oversight Systems

Discover how enterprise organizations create substantial value by implementing continuous monitoring for their card programs. This presentation focuses on real-world "lessons learned" from building a consistent, comprehensive monitoring framework that catches fraud, error and misuse in real-time—while also giving managers the immediate, actionable insights they need to improve P-Card and T&E operations. Learn why continuous monitoring is dramatically superior to audit sampling, how to apply policies and controls equally across the enterprise, proven best-practices for this rapidly growing technology, and how to quickly identify cost reduction opportunities—from Oversight Systems, the leader in continuous monitoring products and services.



Achieving Savings Through Invoice Automation

Greg Domaracki, VP, Senior Product Manager, PNC

Colen Cromer, VP, Senior Product Manager, PNC

Learn how you can leverage new strategies to develop a centralized invoice receipt and processing system that can deliver the benefits of A/P automation without the drawbacks of owning your own system. This session will provide information on opportunities to:

- Improve your accounts payable workflow process
- Reduce internal costs and achieve process savings through the elimination of paper-based invoices
- Make important business data easier to access and to analyze
- Allow you to realize more discount value



Product & Technology Demonstrations

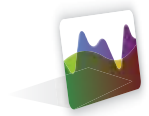
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Control Spending and Increase Efficiency with Enterprise Spend Platform from SunTrust

Presenter TBD

Join SunTrust for a first hand view of Enterprise Spend Platform, a comprehensive online solution that allows you to use only the functionality you need to manage procurement, payables and travel & entertainment expenses. In this demonstration, you'll see the latest enhancements that help you improve reconciliation down to the individual invoice level. In addition, we will also demonstrate how our advanced expense management solution and a robust transaction management engine can help you improve efficiencies, control spending and complement your enterprise accounting system.



T - C H E K™

Simplifying Expense Reporting—Reduce Manual Processes with Web-Based Automation

Kari Eliassen, Director and Amy Petersen, Product Manager T-Chek

Are you interested in eliminating manual spreadsheets from your expense reconciliation process? Web-based automation reduces manual processes company-wide through data consolidation and workflow automation, resulting in an efficient and affordable program. By consolidating T&E expenses, P-Card purchases and other corporate expenses into one centralized online expense reporting tool, you can reduce cost and effort of processing expense reports. Join Kari and Amy as they demonstrate how you can configure online expense reporting to fit your company business rules, improve compliance and communication among employees, and how you can use the dashboard and reporting tools to analyze purchasing patterns.



Count on more.®

Why UMB?

Premal Kadakia, Account Executive, UMB Bank

UMB Commercial Card Solutions helps companies streamline the procurement and payment of goods and services. As the 16th largest supplier of Purchasing Cards in the United States, UMB can assist you with tailoring a card program to meet your specific company needs, reducing costs and streamlining processes. UMB Commercial Card Solutions provides dedicated account service with assigned representatives and an account manager. UMB has the experience and expertise to recommend customized solutions for your company. Attend this session and learn how UMB can improve your bottom line, maximize supplier relationships, control purchases and much more.



Visa IntelliLink Compliance Management Demo

Parker Patton, Senior Business Leader, Visa Inc.

Visa IntelliLink Compliance Management is a web-based monitoring solution providing critical intelligence assistance for misuse and abuse detection so that organizations can be assured that their commercial payment program achieves optimal savings and is operating according to company policies.

Using enhanced data mining, Visa IntelliLink Compliance Management monitors every Commercial Card transaction to identify non-compliant behavior. Constant surveillance can reveal questionable spend proactively—including patterns one may not know to query for—allowing organizations to intervene early and get their program back in compliance. Audit documentation at the touch of a button and reporting that encourages program and regulatory compliance also keep the card program aligned with company policies.



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**WELLS
FARGO**

The Science Behind Card Acceptance

Ross Tulloch, Vice President, Product Management, Wells Fargo

Understanding your supplier base and getting those suppliers to accept electronic payments can sometimes be a challenge. And, in order to help improve cash flow, reduce paper, and get the most out of your Commercial Card solution, it's essential to know which suppliers to prioritize and target for e-payment acceptance. Learn about the components of Wells Fargo's Supplier Analysis & Onboarding program, which can help you to scientifically analyze your supplier base, provide conversion recommendations specific to e-payment type, and share custom segmentation and outreach support services to ensure your onboarding strategies are successful.



Five Make-or-Break Strategies for ePayments Success

Wright Express

There are numerous ePayment solutions available. What are some key differentiators that can have the greatest impact on your organization's financial and operational goals? How can a provider support you to achieve these goals? Gain a better understanding of the nuances with virtual payment products that enable greater control and visibility, whether through single use accounts, electronic A/P or a combination of both, to maximize payment efficiency and workflow. Find out what support is available before, during and after implementation.